

## The Equipment Purchasing Journey



### 1

#### Contact Equipment Providers to Review Equipment Options and Pricing

Quote should include equipment, installation, removal of old equipment, shipping, taxes, and training if required

### 2

#### Decide Payment Options

Most common options are:

- Cash
- Bank borrowing **or**
- Equipment financing

*Equipment financing offers quick approvals and no other collateral requirements*



*Your monthly payment is based upon the amount financed, your credit history, and the length of financing.*

*The most common financing term is 5 years*

*Equipment financing interest rates are fixed, protecting you if interest rates rise*

*Financing requires only first and last months payments.*



### 3

#### Apply for Financing Approval

Equipment financing generally requires a one page application, which can be completed online or faxed

*Bank financing generally requires a full financial package and review*

### 4

#### Order Equipment

Financing source will advance funds to equipment provider as down payment for equipment and work

### 5

#### Equipment is Installed

Final payment to equipment provider made upon satisfactory completion of installation



### 6

#### Realize Benefits From Your Investment



*If purchasing new dispensers, adding LED Lighting tells your customers you've upgraded their experience, enhances security and saves you money on your energy bill*

Business Information

Full Legal Business Name	"Doing Business As" name		
<input type="text"/>	<input type="text"/>		
Tax ID Number	Business Phone #	Business Fax #	
<input type="text"/>	<input type="text"/>	<input type="text"/>	
Street Address (Not P.O. Box)	City, State, Zip Code		
<input type="text"/>	<input type="text"/>		
Billing Address	City, State, Zip Code		
<input type="text"/>	<input type="text"/>		
Equipment Location Address (if different from above)	City, State, Zip Code		
<input type="text"/>	<input type="text"/>		

Contact Information

Primary Contact Full Name	Title	Email Address	
<input type="text"/>	<input type="text"/>	<input type="text"/>	
Cell Phone #	Percent Ownership	Social Security #	Date of Birth
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Home Address (Street, City, State, and Zip Code)			
<input type="text"/>			
Secondary Contact Full Name	(Attach list of additional owners if needed)	Title	Email Address
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Cell Phone #	Percent Ownership	Social Security #	Date of Birth
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Home Address (Street, City, State, and Zip Code)			
<input type="text"/>			

Financing Information

Requested Financing Amount	Term in months (please circle one)	Equipment Supplier Name(s)	Equip. Supplier Contact Name(s)
<input type="text"/>	24 / 36 / 48 / 60	<input type="text"/>	<input type="text"/>
Business Bank Name	Phone Number of Business Bank	Number of sites	Annual Revenue
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Fuel Supplier	Territory Manager	Territory Manager Phone No.	
<input type="text"/>	<input type="text"/>	<input type="text"/>	
Year Site Established	Time in Business (Years and Months)	Mortgagee/Landlord	Location Ownership (Circle One) Owned/Leased
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Brands of Fuel Sold	No. of Gallons pumped (monthly)	In Store Sales (monthly)	Car Wash Revenue (monthly)
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

By submitting the Application, the undersigned warrants to Cadence Bank, N.A. d/b/a Patriot Capital ("Patriot") that the applicant and each individual listed as an owner or principal, partner, guarantor or obligor consent, authorize and warrant as follows: (a) it is applying for credit solely for business and commercial purposes and not for personal, family or household purposes; (b) Patriot may obtain commercial and consumer credit reports, investigate references and statements and make other credit inquiries about the applicant and such individuals and anybody contacted in connected therewith may release any credit and financial information; (c) the information on or accompanying this Application is true and complete, the undersigned will notify Patriot of any material change in any information and Patriot or its agents have the right to confirm the accuracy of the information; (d) Patriot or its agents have the right to accept or reject the Application; (e) the applicant, if an individual, is a citizen or lawful permanent resident of the United States; (f) this Application will apply to any future request for additional financing and all notices, disclosures, consents and warranties shall be deemed repeated for each future request, unless the applicant submits a new written application; and (g) all deposit, borrowing, financial and trade information regarding applicant or such individuals may be provided to Patriot electronically or by telephone or fax, and a photocopy or fax of this authorization shall be valid as the original. Patriot does not make offers or commitments to extend credit except in final signed documents and, in limited circumstances, in and pursuant to the terms and conditions of written commitment letters. Term sheets, proposed letters, approved letters and the like are not commitment letters.